

PRESS RELEASE

Takko Fashion Reports Third-Quarter Sales and Gross Profit Growth for Financial Year 2024/2025

- Net revenue in the third quarter increased by 5.2% to EUR 354 million (Q3 2023/2024: EUR 337 million)
- Like-for-like sales growth of 5.4% compared to the previous year
- Adjusted EBITDA rose by 25% to EUR 52 million (Q3 2023/2024: EUR 42 million)

Telgte, January 23rd, 2025. The quality discounter Takko Fashion continues its successful performance from the first half of the year, maintaining a steady growth path in the third quarter of the financial year 2024/2025.

Takko Fashion generated net revenues of EUR 354 million between August and October. This corresponds to an increase of 5.2% over the same quarter of the previous year (Q3 2023/2024: EUR 337 million). With a like-for-like growth rate of 5.4%, overall growth was strongly driven by existing stores. Adjusted EBITDA pre-IFRS 16 grew by 25% year-on-year and amounted to EUR 52 million in the third quarter (Q3 2023/2024: EUR 42 million).

Martino Pessina, CEO of Takko Fashion: "We are very happy to present another incredibly strong quarter. Our strategy and our constant focus to deliver on our customer value proposition 'best value for money' continue to pay off. In the third quarter, we again outperformed the German fashion market¹ each month in terms of sales development. Our customers are responding very well to our collections. A big thank you to the entire Takko team, whose commitment and passion make our range of high-quality fashion at discount prices possible."

Stefan Macheleidt, CFO of Takko Fashion: "Thanks to our attractive range of products, we were able to consistently improve our markdown rate and at the same time reduce our cost ratio by consistently focusing on operational excellence. As a result, our adjusted EBITDA margin increased by three percentage points year on year to 15%. Our profitable growth strategy and successful business model are confirmed by the fact that our overall growth is almost exclusively attributable to like-for-like stores and that the development of our targeted new store openings has far exceeded expectations."

¹ Sales growth compared to the German fashion market for monolabel consumer goods (TW-Testclub).
Source: TextilWirtschaft



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About Takko Fashion

Takko Fashion owns and operates almost 2,000 quality discount stores in 17 countries across Europe. From women's and men's wear to children's and baby clothing: in online as well as offline sales, the company offers quality fashion collections at an attractive price. As a member of the Fair Wear Foundation, the Partnership for Sustainable Textiles, and as a partner of the Better Cotton Initiative, Takko Fashion is committed to sustainable and responsible production conditions as well as improved cotton farming globally. You can find out more in the fashion discounter's [sustainability report](#).

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